

## RIZ ENERGY

We are a 100% renewable energy consulting firm based in Houston, Texas. Our clients choose us for our passion, honesty, and expertise when it comes to brokering deals for electricity and natural gas. We do this by offering customized energy plans for all types and sizes of residential and commercial businesses throughout North America.

### Job Description

#### Sales Consultant

As a *B2B (business-to-business) outside sales* position, building long-term relationships with our clients as a trusted advisor on electricity is significant.

- **Grow Sales:** Retain and grow your client base by effectively managing their accounts and ensuring that all clients receive an outstanding experience.
- **Prospecting:** Cultivate current and prospective client relationships and identify opportunities to expand these relationships by responding to client needs within your territory and network.
- **Analysis:** Collect client electricity information, analyze and evaluate a client's electricity situation, and make recommendations to optimize customer's usage.

No previous experience needed. Our in-depth, ongoing training will provide you with all the skills you'll need to become a successful Energy Consultant. We promote from within and everyone is treated equally.

#### Schedule

- Monday-Friday from 8 AM - 5 PM
- Saturday-Sunday (Optional)

#### Compensation

- 1099 position, Independent Contractor.
- All-commission (uncapped) + incentives and bonuses.
- The average earnings for a new Energy Consultant's first year is \$42,000-\$62,000 annually.

#### Qualifications

- Outgoing Personality.
- Time Management Skills.
- A passion for helping others.
- Self-motivator.
- Eagerness to learn and master new skills.
- Isn't afraid to step out of comfort zone.
- Reliable transportation.